

**CLMA & AACC Upstate New York Joint Meeting**  
November 11-12, 2021

Agenda

- Thursday, November 11, 2021

7:30 AM - 8:20 AM	<b>Registration and Breakfast in the Exhibit Hall</b>	
8:20 AM - 8:30 AM	<b>Welcome</b>	
8:30 AM - 9:30 AM	<b>Big Data and Machine Learning: Promises and Pitfalls for the Clinical Lab</b> Presented by Dr. Master, Incoming AACC President	
9:30 AM - 10:30 AM	<b>Dr. Frank Middleton</b>	
10:30 AM - 11:30 AM	<b>Exhibit Hall</b>	
11:30 AM - 12:30 PM	<b>Dr Stephen Thomas</b>	
12:30 PM - 2:00 PM	<b>Exhibit Hall and Lunch</b>	
2:00 PM - 3:00 PM	<b>The Impact of Covid-19 on Human Fertility</b> Presented by Dr. Kazim Chohan, Ph.D	
3:00 PM - 3:45 PM	<b>Tumor Profiling</b> Presented by Dr Jamie Holloway	
4:00 PM - 5:00 PM	<b>Molecular Oncology Diagnostics: Techniques to flush out the abnormalities</b> Presented by Scott Smith.	
5:00 PM - 6:00 PM	<b>UNY AACC Membership Meetinh</b>	
5:00 PM - 7:00 PM	<b>Wine and Cheese</b> Wine and Cheese in the Exhibit Hall. Cash Bar.	

- Friday, November 12, 2021

7:30 AM - 8:00 AM	<b>Breakfast and registration</b> Exhibit Hall	
8:00 AM - 9:00 AM	<b>Dr. Khosrow Adeli</b>	
9:00 AM - 10:00 AM	<b>How Lab Data is used in Public Health</b> Presented by Dr. Daniel Kuchles, Saratoga County Public Health	
10:00 AM - 11:00 AM	<b>Exhibit Hall Day 2</b>	
11:00 AM - 12:00 PM	<b>New York Licensure Update</b> Presented by Kathleen M Crowley MLS(ASCP) CM SBB CM	
12:00 PM - 1:30 PM	<b>Exhibit Hall and Lunch</b> Visit the Vendors and enjoy lunch	
1:30 PM - 2:30 PM	<b>Mastering the Art of Negotiation in the Laboratory to Influence Outcomes</b> Presented by Patty Escliman: Without realizing it, we are negotiating almost constantly in any human interaction we experience. That first or next job, negotiating through a behavioral based interview, negotiating salary, a more flexible work schedule, or a change in job responsibilities. It takes negotiation skills to present an innovative idea to your supervisor or be heard by the C-Suite. Virtually any relationship whether personal or professional has some degree of problem negotiation. How you approach these conversations and building your negotiation skills is paramount to your success and will be learned in this presentation. At the end of this presentation, attendees will be able to: 1. Describe the importance of emotional intelligence for negotiations 2. Recognize the link between emotional intelligence and conversational intelligence to build negotiation skills 3. Utilize skills learned to master the art of negotiation and create career success	
2:30 PM - 3:30 PM	<b>NYSDOH Updates</b> Presented by Beverly Rauch, NYSDOH	